KISS SUMMARY REPORT - CROP YEAR 2011/2012
TOTAL CROP (Conventional & Organic - Hayward Only)

Balance as of: 10/31/2011
REVISED: 11/9/2011

FRUIT SIZE	6 - 4 LB. CLAMS INVENTORY	SHIPPED	CURRENT BALANCE	6 - 3 LB. CLAMS INVENTORY	SHIPPED	CURRENT BALANCE	BAG MASTERS (20# PER CNTR.) INVENTORY	SHIPPED	CURRENT BALANCE
18	0	2,247	-2,247	0	0	0	578	473	105
20	92	0	92	0	0	0	1,152	413	739
23 or 25	11,543	3,372	8,171	5,884	0	5,884	0	0	0
27 or 28	10,722	4,039	6,683	7,492	0	7,492	0	0	0
30	13,080	6,279	6,801	2,485	0	2,485	0	0	0
33	0	0	0	152	0	152	0	0	0
36	0	0	0	0	80	-80	192	867	-675
39	0	0	0	0	0	0	0	0	0
42	0	0	0	0	0	0	188	0	188
45	0	0	0	0	0	0	7,776	2,347	5,429
TOTAL	35,437	15,937	19,500	16,013	80	15,933	9,886	4,100	5,786

FRUIT SIZE	9 Kilo VF (19.8#) INVENTORY	SHIPPED	CURRENT BALANCE	BINS - 125 LBS. INVENTORY	SHIPPED	CURRENT BALANCE	OTHER (REPORTED IN LBS.) INVENTORY	SHIPPED	CURRENT BALANCE
18	22,887	4,540	18,347	0	0	0	71,804	14,650	57,154
20	29,613	6,026	23,587	0	0	0	0	0	0
23 or 25	173,482	24,544	148,938	98	98	0	1,288	1,022	266
27 or 28	206,100	21,695	184,405	560	364	196	12,978	4,284	8,694
30	215,600	24,345	191,255	198	206	-8	84,293	10,353	73,940
33	200,534	29,361	171,173	982	856	126	95,807	58,905	36,902
36	129,849	28,128	101,721	109	0	109	237,484	109,445	128,039
39	111,447	20,736	90,711	464	160	304	58,574	34,251	24,323
42	22,327	4,431	17,896	126	90	36	16,855	3,080	13,775
45	107,394	11,667	95,727	2,396	1,573	823	42,400	1,360	41,040
TOTAL	1,219,233	175,473	1,043,760	4,933	3,347	1,586	621,483	237,350	384,133

TRAY EQUIVALENTS BY SIZE

FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
18	76,647	23,990	52,657	68.70%	2.01%
20	87,369	18,225	69,144	79.14%	2.29%
23 or 25	547,347	82,882	464,465	84.86%	14.34%
27 or 28	650,849	82,326	568,523	87.35%	17.05%
30	676,653	95,547	581,106	85.88%	17.73%
33	598,838	106,750	492,088	82.17%	15.69%
36	403,708	97,880	305,829	75.75%	10.58%
39	331,889	66,403	265,486	79.99%	8.70%
42	68,349	14,581	53,768	78.67%	1.79%
45	374,832	67,990	306,841	81.86%	9.82%
TOTAL	3,816,480	656,574	3,159,906		

TRAY EQUIVALENTS BY CONTAINER TYPE

CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
6-4 lb. Clams	121,498	54,641	66,857	55.03%	3.18%
6-3 lb. Clams	41,176	206	40,971	99.50%	1.08%
Bags	28,246	11,714	16,531	58.53%	0.74%
VF (9kg)	3,448,688	496,338	2,952,350	85.61%	90.36%
Bins	88,089	59,768	28,321	32.15%	2.31%
Other	88,783	33,907	54,876	61.81%	2.33%
TOTAL	3,816,480	656,574	3,159,906		

Estimated Unpacked Pounds	35,375,070
Unpacked in Tray Equivalents	**5,053,581**
Percent of crop still unpacked	56.97%

Beginning Inventory (includes EZ & unpacked)	**8,870,062**
Less: Loss to Repack (est. @ 5%)	
Estimated Marketable Crop	**8,870,062**
Shipments to Date (includes EZ)	**656,574**
Remaining Crop	**8,213,488**
Percent Remaining	**92.60%**