KISS SUMMARY REPORT - CROP YEAR 2011/2012
TOTAL CROP (Conventional & Organic - Hayward Only)

Balance as of: 11/30/2011
REVISED: 12/6/2011

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	0	3,280	-3,280	0	0	0	578	558	20
20	92	0	92	0	0	0	2,879	3,278	-399
23 or 25	24,533	12,550	11,983	6,343	0	6,343	112	0	112
27 or 28	26,245	13,071	13,174	10,689	0	10,689	0	9	-9
30	32,010	18,525	13,485	5,227	0	5,227	102	1,688	-1,586
33	386	0	386	474	752	-278	241	241	0
36	0	80	-80	0	80	-80	202	1,317	-1,115
39	0	0	0	0	0	0	0	0	0
42	0	0	0	0	0	0	631	487	144
45	0	0	0	0	0	0	16,187	11,019	5,168
TOTAL	83,266	47,506	35,760	22,733	832	21,901	20,932	18,597	2,335

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	43,125	25,021	18,104	0	0	0	71,820	20,090	51,730
20	60,288	19,021	41,267	0	0	0	0	2,624	-2,624
23 or 25	379,015	80,913	298,102	104	104	0	477,824	4,790	473,034
27 or 28	403,696	74,480	329,216	742	826	-84	446,858	29,903	416,955
30	430,163	81,385	348,778	748	533	215	195,701	139,190	56,511
33	363,101	79,423	283,678	1,674	1,563	111	251,599	175,590	76,009
36	218,581	59,051	159,530	294	218	76	410,676	227,172	183,504
39	186,783	40,029	146,754	623	322	301	217,895	155,109	62,786
42	31,230	15,681	15,549	126	90	36	100,813	51,784	49,029
45	197,533	33,941	163,592	2,822	2,098	724	146,201	87,880	58,321
TOTAL	2,313,515	508,945	1,804,570	7,133	5,754	1,379	2,319,387	894,132	1,425,255

TRAY EQUIVALENTS BY SIZE

FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
18	133,894	86,484	47,410	35.41%	1.81%
20	179,070	63,543	115,527	64.52%	2.42%
23 or 25	1,242,932	274,438	968,494	77.92%	16.78%
27 or 28	1,336,439	274,534	1,061,904	79.46%	18.04%
30	1,381,542	327,943	1,053,599	76.26%	18.65%
33	1,096,124	280,271	815,853	74.43%	14.80%
36	682,767	207,619	475,148	69.59%	9.22%
39	570,582	141,133	429,449	75.27%	7.70%
42	106,791	54,751	52,040	48.73%	1.44%
45	676,263	177,506	498,758	73.75%	9.13%
TOTAL	7,406,404	1,888,222	5,518,182		

TRAY EQUIVALENTS BY CONTAINER TYPE

CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
6-4 lb. Clams	285,483	162,878	122,606	42.95%	3.85%
6-3 lb. Clams	58,456	2,139	56,317	96.34%	0.79%
Bags	59,806	53,134	6,671	11.16%	0.81%
VF (9kg)	6,543,942	1,439,587	5,104,355	78.00%	88.36%
Bins	127,375	102,750	24,625	19.33%	1.72%
Other	331,341	127,733	203,608	61.45%	4.47%
TOTAL	7,406,404	1,888,222	5,518,182		

Estimated Unpacked Pounds	21,216,043
Unpacked in Tray Equivalents	**3,030,863**
Percent of crop still unpacked	29.04%

Beginning Inventory (includes EZ & unpacked)	**10,437,267**
Less: Loss to Repack (est. @ 5%)	**521,863**
Estimated Marketable Crop	**9,915,404**
Shipments to Date (includes EZ)	**1,888,222**
Remaining Crop	**8,027,182**
Percent Remaining	**80.96%**