KISS SUMMARY REPORT - CROP YEAR 2011/2012
TOTAL CROP (Conventional & Organic - Hayward Only)

Balance as of: 1/15/2012
REVISED: 1/20/2012

FRUIT SIZE	6 - 4 LB. CLAMS			6 - 3 LB. CLAMS			BAG MASTERS (20# PER CNTR.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	1	3,280	-3,279	623	622	1	0	558	-558
20	92	91	1	0	0	0	6,143	6,485	-342
23 or 25	35,809	29,394	6,415	11,920	10,928	992	112	0	112
27 or 28	39,219	30,367	8,852	16,736	9,780	6,956	2	9	-7
30	46,575	38,799	7,776	38,293	27,192	11,101	1,026	1,728	-702
33	1,801	0	1,801	1,864	1,897	-33	441	465	-24
36	0	80	-80	0	80	-80	451	3,309	-2,858
39	0	0	0	0	0	0	122	108	14
42	0	0	0	0	0	0	1,280	2,099	-819
45	0	0	0	0	0	0	22,079	23,768	-1,689
TOTAL	123,497	102,011	21,486	69,436	50,499	18,937	31,656	38,529	-6,873

FRUIT SIZE	9 Kilo VF (19.8#)			BINS - 125 LBS.			OTHER (REPORTED IN LBS.)		
	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE	INVENTORY	SHIPPED	CURRENT BALANCE
18	48,460	44,910	3,550	0	0	0	53	20,090	-20,037
20	59,890	27,593	32,297	0	0	0	0	2,624	-2,624
23 or 25	395,217	157,941	237,276	174	174	0	473,955	37,830	436,125
27 or 28	401,786	168,044	233,742	630	1,344	-714	343,778	99,903	243,875
30	434,282	170,008	264,274	910	821	89	353,701	327,674	26,027
33	354,894	153,585	201,309	1,654	2,345	-691	412,709	427,239	-14,530
36	217,085	120,736	96,349	841	2,454	-1,613	453,645	431,049	22,596
39	185,407	90,338	95,069	521	474	47	285,346	314,212	-28,866
42	47,579	24,775	22,804	126	126	0	107,069	90,218	16,851
45	157,831	74,863	82,968	2,608	2,661	-53	298,092	304,964	-6,872
TOTAL	2,302,431	1,032,793	1,269,638	7,464	10,399	-2,935	2,728,348	2,055,803	672,545

TRAY EQUIVALENTS BY SIZE

FRUIT SIZE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
18	138,686	144,341	-5,655	-4.08%	1.79%
20	187,270	97,264	90,006	48.06%	2.42%
23 or 25	1,342,460	584,139	758,321	56.49%	17.37%
27 or 28	1,374,348	642,886	731,462	53.22%	17.78%
30	1,556,261	750,236	806,026	51.79%	20.14%
33	1,104,565	543,542	561,023	50.79%	14.29%
36	695,153	456,845	238,309	34.28%	9.00%
39	574,853	309,188	265,665	46.21%	7.44%
42	155,783	91,213	64,570	41.45%	2.02%
45	598,675	370,748	227,927	38.07%	7.75%
TOTAL	7,728,054	3,990,401	3,737,653		

TRAY EQUIVALENTS BY CONTAINER TYPE

CONTAINER TYPE	INVENTORY	SHIPPED	CURRENT BALANCE	PERCENT REMAINING	PERCENT OF PACKED to date
6-4 lb. Clams	423,418	349,752	73,666	17.40%	5.48%
6-3 lb. Clams	178,550	129,855	48,695	27.27%	2.31%
Bags	90,446	110,083	-19,637	-21.71%	1.17%
VF (9kg)	6,512,591	2,921,329	3,591,262	55.14%	84.27%
Bins	133,286	185,696	-52,411	-39.32%	1.72%
Other	389,764	293,686	96,078	24.65%	5.04%
TOTAL	7,728,054	3,990,401	3,737,653		

Estimated Unpacked Pounds	21,047,622
Unpacked in Tray Equivalents	**3,006,803**
Percent of crop still unpacked	28.01%

Beginning Inventory (includes EZ & unpacked)	**10,734,857**
Less: Loss to Repack (est. @ 5%)	**536,743**
Estimated Marketable Crop	**10,198,114**
Shipments to Date (includes EZ)	**3,990,401**
Remaining Crop	**6,207,713**
Percent Remaining	**60.87%**