**KISS SUMMARY REPORT - CROP YEAR 2009-2010**
**ORGANIC ONLY**

Balance as of: 30-Apr-10
REVISED: 5/6/2010

| FRUIT SIZE | TRAYS INVENTORY | TRAYS SHIPPED | TRAYS CURRENT BALANCE | 3 LAYERS INVENTORY | 3 LAYERS SHIPPED | 3 LAYERS CURRENT BALANCE | BAG MASTERS (20# PER CNTR.) INVENTORY | BAG MASTERS (20# PER CNTR.) SHIPPED | BAG MASTERS (20# PER CNTR.) CURRENT BALANCE |
|---|---|---|---|---|---|---|---|---|---|
| **18** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **20** | 0 | 0 | 0 | 0 | 0 | 0 | 31,794 | 31,218 | 576 |
| **23 or 25** | 79 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **27 or 28** | 1,361 | 1,361 | 0 | 240 | 240 | 0 | 0 | 0 | 0 |
| **30** | 640 | 640 | 0 | 1,920 | 0 | 1,920 | 296 | 796 | -500 |
| **33** | 10,545 | 10,785 | -240 | 2,640 | 4,557 | -1,917 | 96 | 627 | -531 |
| **36** | 13,184 | 13,528 | -344 | 10,419 | 10,205 | 214 | 242 | 4,120 | -3,878 |
| **39** | 1,272 | 1,272 | 0 | 0 | 0 | 0 | 2,084 | 2,660 | -576 |
| **42** | 645 | 645 | 0 | 0 | 0 | 0 | 1,567 | 1,567 | 0 |
| **45** | 0 | 0 | 0 | 16 | 0 | 16 | 26,281 | 34,892 | -8,611 |
| **TOTAL** | 27,726 | 28,310 | -584 | 15,235 | 15,002 | 233 | 62,360 | 75,880 | -13,520 |

| FRUIT SIZE | 9 Kilo VF (19.8#) INVENTORY | 9 Kilo VF (19.8#) SHIPPED | 9 Kilo VF (19.8#) CURRENT BALANCE | BINS - 125 LBS. INVENTORY | BINS - 125 LBS. SHIPPED | BINS - 125 LBS. CURRENT BALANCE | OTHER (REPORTED IN LBS.) INVENTORY | OTHER (REPORTED IN LBS.) SHIPPED | OTHER (REPORTED IN LBS.) CURRENT BALANCE |
|---|---|---|---|---|---|---|---|---|---|
| **18** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **20** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **23 or 25** | 1,396 | 1,396 | 0 | 4 | 4 | 0 | 0 | 0 | 0 |
| **27 or 28** | 7,780 | 6,692 | 1,088 | 8 | 8 | 0 | 0 | 0 | 0 |
| **30** | 26,970 | 24,337 | 2,633 | 730 | 730 | 0 | 0 | 0 | 0 |
| **33** | 28,521 | 23,386 | 5,135 | 586 | 586 | 0 | 0 | 0 | 0 |
| **36** | 36,827 | 30,141 | 6,686 | 233 | 239 | -6 | 0 | 0 | 0 |
| **39** | 20,841 | 18,820 | 2,021 | 855 | 869 | -14 | 0 | 0 | 0 |
| **42** | 2,578 | 2,401 | 177 | 68 | 68 | 0 | 0 | 0 | 0 |
| **45** | 21,898 | 8,832 | 13,066 | 42 | 42 | 0 | 1,812 | 1,812 | 0 |
| **TOTAL** | 146,811 | 116,005 | 30,806 | 2,526 | 2,546 | -20 | 1,812 | 1,812 | 0 |

**TRAY EQUIVALENTS BY SIZE**

| FRUIT SIZE | INVENTORY | SHIPPED | CURRENT BALANCE | PERCENT REMAINING | PERCENT OF PACKED to date |
|---|---|---|---|---|---|
| **18** | 0 | 0 | 0 | | 0.00% |
| **20** | 90,840 | 89,194 | 1,646 | | 12.75% |
| **23 or 25** | 4,099 | 4,099 | 0 | 0.00% | 0.58% |
| **27 or 28** | 24,230 | 21,153 | 3,077 | 12.70% | 3.40% |
| **30** | 96,568 | 84,789 | 11,779 | 12.20% | 13.56% |
| **33** | 109,877 | 102,861 | 7,017 | 6.39% | 15.43% |
| **36** | 153,461 | 145,438 | 8,023 | 5.23% | 21.55% |
| **39** | 81,444 | 77,624 | 3,821 | 4.69% | 11.44% |
| **42** | 13,628 | 13,128 | 501 | 3.67% | 1.91% |
| **45** | 138,085 | 125,682 | 12,403 | 8.98% | 19.39% |
| **TOTAL** | 712,234 | 663,968 | 48,266 | | |

**TRAY EQUIVALENTS BY CONTAINER TYPE**

| CONTAINER TYPE | INVENTORY | SHIPPED | CURRENT BALANCE | PERCENT REMAINING | PERCENT OF PACKED to date |
|---|---|---|---|---|---|
| **Trays** | 27,726 | 28,310 | -584 | -2.11% | 3.89% |
| **3-Layer** | 45,705 | 45,006 | 699 | 1.53% | 6.42% |
| **Bags** | 178,171 | 216,800 | -38,629 | -21.68% | 25.02% |
| **VF (9kg)** | 415,265 | 328,128 | 87,137 | 20.98% | 58.30% |
| **Bins** | 45,107 | 45,464 | -357 | -0.79% | 6.33% |
| **Other** | 259 | 259 | 0 | 0.00% | 0.04% |
| **TOTAL** | 712,234 | 663,968 | 48,266 | | |

| | |
|---|---|
| **Estimated Unpacked Pounds** | 0 |
| **Unpacked in Tray Equivalents** | **0** |
| **Percent of crop still unpacked** | 0.00% |

| | |
|---|---|
| **Beginning Inventory (includes EZ & unpacked)** | **712,234** |
| **Less: Loss to Repack (est. @ 5%)** | **35,612** |
| **Estimated Marketable Crop** | **676,622** |
| **Shipments to Date (includes EZ)** | **663,968** |
| **Remaining Crop** | **12,655** |
| | |
| **Percent Remaining** | **1.87%** |