**KISS SUMMARY REPORT - CROP YEAR 2009-2010**
**TOTAL CROP (Conventional & Organic - Hayward Only)**

Balance as of: 30-Apr-10
REVISED: 5/6/2010

| FRUIT SIZE | TRAYS INVENTORY | TRAYS SHIPPED | TRAYS CURRENT BALANCE | 3 LAYERS INVENTORY | 3 LAYERS SHIPPED | 3 LAYERS CURRENT BALANCE | BAG MASTERS (20# PER CNTR.) INVENTORY | BAG MASTERS (20# PER CNTR.) SHIPPED | BAG MASTERS (20# PER CNTR.) CURRENT BALANCE |
|---|---|---|---|---|---|---|---|---|---|
| **18** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **20** | 0 | 0 | 0 | 0 | 0 | 0 | 31,794 | 31,218 | 576 |
| **23 or 25** | 79 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| **27 or 28** | 9,544 | 4,785 | 4,759 | 5,421 | 7,584 | -2,163 | 0 | 0 | 0 |
| **30** | 1,096 | 1,060 | 36 | 1,920 | 0 | 1,920 | 296 | 796 | -500 |
| **33** | 36,924 | 37,062 | -138 | 4,604 | 8,160 | -3,556 | 183 | 737 | -554 |
| **36** | 58,024 | 60,643 | -2,619 | 10,739 | 10,525 | 214 | 241 | 4,120 | -3,879 |
| **39** | 30,958 | 33,806 | -2,848 | 2,496 | 3,230 | -734 | 4,214 | 5,646 | -1,432 |
| **42** | 978 | 645 | 333 | 392 | 392 | 0 | 8,807 | 8,498 | 309 |
| **45** | 0 | 0 | 0 | 208 | 192 | 16 | 71,164 | 78,101 | -6,937 |
| **TOTAL** | 137,603 | 138,080 | -477 | 25,780 | 30,083 | -4,303 | 116,699 | 129,116 | -12,417 |

| FRUIT SIZE | 9 Kilo VF (19.8#) INVENTORY | 9 Kilo VF (19.8#) SHIPPED | 9 Kilo VF (19.8#) CURRENT BALANCE | BINS - 125 LBS. INVENTORY | BINS - 125 LBS. SHIPPED | BINS - 125 LBS. CURRENT BALANCE | OTHER (REPORTED IN LBS.) INVENTORY | OTHER (REPORTED IN LBS.) SHIPPED | OTHER (REPORTED IN LBS.) CURRENT BALANCE |
|---|---|---|---|---|---|---|---|---|---|
| **18** | 31,574 | 31,672 | -98 | 0 | 0 | 0 | 529 | 529 | 0 |
| **20** | 6,618 | 14,256 | -7,638 | 0 | 42 | -42 | 0 | 0 | 0 |
| **23 or 25** | 233,318 | 218,733 | 14,585 | 18 | 18 | 0 | 74,294 | 73,598 | 696 |
| **27 or 28** | 183,237 | 167,313 | 15,924 | 577 | 493 | 84 | 672,505 | 703,292 | -30,787 |
| **30** | 252,503 | 235,366 | 17,137 | 1,235 | 1,249 | -14 | 4,579,206 | 4,680,484 | -101,278 |
| **33** | 282,132 | 288,067 | -5,935 | 2,211 | 2,087 | 124 | 871,749 | 729,631 | 142,118 |
| **36** | 212,210 | 205,584 | 6,626 | 646 | 534 | 112 | 56,676 | 87,377 | -30,701 |
| **39** | 193,347 | 189,713 | 3,634 | 1,547 | 2,469 | -922 | 373,640 | 350,078 | 23,562 |
| **42** | 52,670 | 40,724 | 11,946 | 68 | 124 | -56 | 159,662 | 169,124 | -9,462 |
| **45** | 209,626 | 203,127 | 6,499 | 8,298 | 6,882 | 1,416 | 585,956 | 441,084 | 144,872 |
| **TOTAL** | 1,657,235 | 1,594,555 | 62,680 | 14,600 | 13,898 | 702 | 7,374,217 | 7,235,197 | 139,020 |

**TRAY EQUIVALENTS BY SIZE**

| FRUIT SIZE | INVENTORY | SHIPPED | CURRENT BALANCE | PERCENT REMAINING | PERCENT OF PACKED to date |
|---|---|---|---|---|---|
| **18** | 89,385 | 89,662 | -277 | -0.31% | 1.36% |
| **20** | 109,559 | 130,268 | -20,709 | -18.90% | 1.67% |
| **23 or 25** | 670,970 | 629,616 | 41,354 | 6.16% | 10.24% |
| **27 or 28** | 650,482 | 610,068 | 40,414 | 6.21% | 9.93% |
| **30** | 1,398,150 | 1,360,028 | 38,122 | 2.73% | 21.35% |
| **33** | 1,013,307 | 1,019,967 | -6,660 | -0.66% | 15.47% |
| **36** | 710,813 | 707,517 | 3,296 | 0.46% | 10.85% |
| **39** | 678,384 | 690,345 | -11,961 | -1.76% | 10.36% |
| **42** | 200,321 | 167,667 | 32,654 | 16.30% | 3.06% |
| **45** | 1,028,778 | 984,186 | 44,593 | 4.33% | 15.71% |
| **TOTAL** | 6,550,150 | 6,389,323 | 160,827 | | |

**TRAY EQUIVALENTS BY CONTAINER TYPE**

| CONTAINER TYPE | INVENTORY | SHIPPED | CURRENT BALANCE | PERCENT REMAINING | PERCENT OF PACKED to date |
|---|---|---|---|---|---|
| **Trays** | 137,603 | 138,080 | -477 | -0.35% | 2.10% |
| **3-Layer** | 77,340 | 90,249 | -12,909 | -16.69% | 1.18% |
| **Bags** | 333,426 | 368,903 | -35,477 | -10.64% | 5.09% |
| **VF (9kg)** | 4,687,608 | 4,510,313 | 177,295 | 3.78% | 71.56% |
| **Bins** | 260,714 | 248,179 | 12,536 | 4.81% | 3.98% |
| **Other** | 1,053,460 | 1,033,600 | 19,860 | 1.89% | 16.08% |
| **TOTAL** | 6,550,150 | 6,389,323 | 160,827 | | |

| | |
|---|---|
| **Estimated Unpacked Pounds** | 904,500 |
| **Unpacked in Tray Equivalents** | **129,214** |
| **Percent of crop still unpacked** | 1.93% |

| | |
|---|---|
| **Beginning Inventory (includes EZ & unpacked)** | **6,679,364** |
| **Less: Loss to Repack (est. @ 5%)** | **333,968** |
| **Estimated Marketable Crop** | **6,345,396** |
| **Shipments to Date (includes EZ)** | **6,389,323** |
| **Remaining Crop** | **-43,927** |
| **Percent Remaining** | **-0.69%** |